

## Strategy & Outcomes Committee Meeting

### Wednesday, August 01, 2018

Members Present (4)	Members Absent (4)	Staff & Guests
Karen Aylward	Felicia Ainsa	Brian Davis, CRWP
Sonja Barnhart	John Easter	Carla Cosby, CRWP
Paul Junod	Drexel Harris	Danielle Johnson, ResCare
Danny Watson	Dan Jones	

Mr. Brian Davis stated that due to Chair, Drexel Harris' absence, attendance will be recorded as those present. A quorum was not established.

- I. Call to Order. Mr. Paul Junod called the meeting to order at 8:42 a.m.
- II. Minutes from May 2, 2018. Ms. Karen Aylward moved to approve the minutes as presented; Mr. Danny Watson seconded the motion. The motion carried.
- III. Training Program Renewals. Federal guidelines require that programs be renewed annually. If a provider has served participants, they must provide performance information for those participants. If no participants were served, they must indicate an interest to remain on the eligible training provider list. If participants were served, a series of performance metrics must be provided as a part of the renewal application.

Three providers; Dream Academy, Stepping Stone Career Training School, and The Welcome Table submitted renewal application but did not serve any participants and requests to remain on the eligible training provider list. Ms. Danielle Johnson noted that no interest had been expressed in the culinary program. Mr. Danny Watson moved to approve the training provider renewal applications as presented; Ms. Karen Aylward seconded the motion. The motion passed.

- IV. Policy Items
  - a. Tiered Business Services (new). Information was shared with the committee at its previous meeting about the Governor's initiative on quality wages. Brian stated an approach to that end is to start tiering business services based on wages that companies are paying to its workers.

Bronze (Minimum Wage \$10/hr.)	Silver (\$10 to \$12.99 /hr.)	Gold (\$13/hr. and above)
Labor Market Information	All Silver services, plus:	All Gold services, plus:
Outplacement assistance	Application Screening	Incumbent Worker Training
Consultation services	Interview Space	\$10,000 OJT cap
Job posting services (VA Workforce Connection Account)	Job Fairs and Hiring Events	Customized Training
Work Experience placements	\$7,500 OJT cap	
\$5,000 OJT cap		

Ms. Karen Aylward moved to accept the Business Services policy with amended language modification; each tier includes "bronze plus" the respective levels information; Mr. Danny Watson seconded the motion. The motion carried.

- b. Eligible Training Provider Renewal Process. The process for renewal is an open application process; no set term is defined. The State system of record does not provide a means to track provider data. It is recommended that provider's be allowed to make initial application at any time; but renewals will be considered annually in December. Ms. Karen Aylward moved to approve the revised renewal process; Mr. Danny Watson seconded the motion. The motion passed.
- c. Incumbent Worker Training. This is an optional program adopted by the Board in 2015. Federal, state and local policy guidelines identify a qualifying employer and employee. There is currently no cap for the cost of program and no stipulation for same employers that make multiple applications in a year. To date, 22 projects were approved for 600 employees. Only 3 employers have utilized the program in the same year.

Reduced adult and dislocated worker funding has directly impacted ResCare's ability to support the incumbent worker program. Eight (8) staff were laid off due to attrition. Two business service staff were responsible for entering data for employees trained.

The consideration is to either limit the project size to 20 employees to accommodate ResCare's business service staff that have to enter data, limit the projects to 2 (two) projects of a single employer in a fiscal year and institute a cap of \$10,000 on a single project. Ms. Karen Aylward moved to approve the recommendation as written; Mr. Danny Watson seconded the motion. The motion carried.

#### V. Information Items

- Year-end performance is not yet available.
- Online Registration now available. ResCare now has available online registration. This is a beneficial tool for staff and participants.
- Virginia Career Works was originally schedule to launch on Labor Day. The new date is now October. An unveiling event will be scheduled.
- Medicaid expansion. The program now has a work requirement. The volume of people to serve is unknown. At least 22% of those eligible will have to meet work requirements. The Department of Medical Assistance Services will define exemptions however pregnant and post natal will be exempt. It is scheduled to start in January. The work requirement will be phased. Limited training dollars will not afford everyone to be placed in training. The Department of Social Services will get funds for staff to handle the added caseload; there is no allocation for the Capital Region.

VI. There being no further business, the meeting adjourned at 9:30 a.m.